



## Capability Statement

### Corporate Office

3313 Paper Mill Rd.  
Suite 204

Phoenix, MD 21131

Phone: (410) 638-8788

Phone: (410) 638-8788 • Fax: (410) 638-2310

<http://www.point2pointglobalsecurity.com>

### **Branch Offices:**

Chicago

Dallas

Los Angeles

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Michael West  
Chief Operating Officer  
[mikew@p2pgsi.net](mailto:mikew@p2pgsi.net)



Schedule  
Contract GS-07F-0131W



## **Company Information**

**DUNS Number** 188417641  
**CAGE Code** 4A4N2  
**Address** 112 South Main Street  
Suite 105  
Bel Air, MD 21014  
**Phone** (410) 638-8788  
**Fax** (410) 638-2310  
**Email** mikew@p2pgsi.net  
**Website** www.point2pointglobalsecurity.com  
**Licenses** MD, VA, District of Columbia, TX, CA, IL, TN, NV, FL, AL, LA, MT, SC

### **Business Classification:**

SBA Certified Woman Owned Business  
MD & TX WBE Certification  
WBENC WBE National Certification

### **NAICS Codes:**

561612 – Security Guards and Patrol Services  
561611 – Investigation Services

### **SIC Codes:**

7381 – Detective, Guard, and Armored Car Services

### **PSC Codes:**

R-Professional, administrative, and management support services  
S-Utilities and housekeeping services

**GSA Schedule 84:** Total Solutions for Law Enforcement and Security

**GSA Contract Number:** GS-07F-0131W

**GSA Contract Expiration:** December 3, 2014

## Company History

Point 2 Point Global Security, Inc is a 100% woman owned (WBENC Certified), small business, incorporated in the State of California in 2004 by Stephanie L. Point, 10 year law enforcement veteran of the Los Angeles and Bell Gardens Police Departments. Leveraging her past experience in developing and operating a security business for other companies, Stephanie Point became an entrepreneur and started her own security business, built on the best practices learned throughout her career.

Beginning with providing secured escorts for jewelry shipments and providing off duty/retired police officers for specialized assignments, Point 2 Point Global Security, Inc. has grown into a full service security organization providing service for Fortune 1,000 companies nationwide as well as government agencies. We provide universal security solutions for our clients that focus on providing highly trained security professionals, tailored to the specifics of every job. We provide specialized security services, uniformed guard services, physical security, asset protection, executive protection, detention enforcement and security escorts. Our highly trained team consists of off duty and retired police officers (5,000 + nationwide), government agency and ex-military professionals. With access to thousands of these security professionals, we are able to meet the needs of our clients nationwide – 24/7.

Today, Point 2 Point operates offices in California, Texas, Illinois and Maryland, offering our full range of security services. We also provide nationwide services through our network of partners that is managed through our National Command Center (NCC) in Dallas, TX. The NCC allows us to provide our clients with business and projects nationwide with a single point of contact – 24/7. Headquartered in Bel Air, MD, we provide services to local, regional and national customers coast-to-coast in the United States through three strategic business units: ***Commercial Services, Transportation Services and Government Services.***

Point 2 Point has built a reputation for providing unmatched service because of the professionalism of our team; commitment to quality customer service and our ability to execute on every assignment – every time.

## Services

- Retired & Off Duty Police Officers
- Armed & Unarmed – Uniformed Security
- Special Event Security
- Strike Security
- Employee Termination Security
- Asset Protection
- Executive Protection
- Threat Assessment



## Discernible Differences

- Personal Attention – Single Point of Contact
- Convenience – Nationwide 24/7 Service
- Highly Trained Teams – Best People; P2P Academy
- Management – Industry Experts
- Strong Financial Management – Growth Company



## Industries Serviced

Aviation  
Banking & Financial  
Construction  
Diamond & Jewelry  
Educational Institutions  
Energy/Oil/Gas  
Federal Government  
Hospitals  
Hotels & Hospitality

Local Government  
Media & Entertainment  
Property Management  
Residential Properties  
Restaurant  
Retail  
Special Events  
Student Housing  
Transportation

## Commercial Services

As a leading provider of security services to the nation's best performing, most security-conscious organizations, Point 2 Point Global Security, Inc. has proven time and again that it has the ability to handle both routine and the extraordinary with performance excellence. From the initial screening and selection of the security officer, to our extensive training programs, Point 2 Point Global Security, Inc. is fully prepared to anticipate and meet the most stringent security requirements.

Point 2 Point Global Security, Inc. proactively manages the account through regularly scheduled meetings, coordinating with local offices and affiliates, and handling all administrative matters. Through our dedicated customer service team, our clients enjoy:

- Complete project management
- A single point-of-contact to coordinate all customer requirements
- Standardization of procedures and policies
- Detailed reporting utilizing technology
- Centralized billing
- Commitment to quality



## Transportation Services

### Air Transport Unit

Due to the expanded efforts and the increasing demand for security teams surrounding the Department of Homeland Security initiative on repatriating illegal immigrants, Point 2 Point Global Security, Inc. has launched the Air Transportation Unit (ATU).

Everything that our customers have grown to expect from Point 2 Point Global Security, Inc. has been embodied in the Air Transportation Unit.

Our professional teams are multi-lingual and work directly with the ICE DRO officers and assist with the safety and security of the detainee passengers.



### Ground Transport Unit

Point 2 Point Global Security, Inc. teams have successfully completed over 125,000 courier "type" escort assignments without incident, loss or claim; making Point 2 Point Global Security, Inc. your critical cargo security specialist.

#### ***We offer:***

- Valuable & vulnerable cargo security escorts
- Fully insured valuable cargo transportation
- Coast to Coast delivery of time sensitive valuable cargo – “same day”
- Trunk show security, coordination and management
- Complete project management



## Government Services

In the 21st century, the security needs of the Federal Government have changed dramatically. As our country's focus on Homeland Security has become a greater priority, so has the protection of the Federal Government's critical infrastructure.

Point 2 Point Global Security, Inc., a woman owned, small business that provides quality, customer focused security services to the Federal Government is proud to be on the front line of that new focus.

Point 2 Point Global Security, Inc. is a holder of GSA Schedule Contract GS-07F-0131W and has proven past performance with Federal agencies including: Federal Emergency Management Administration, Department of Homeland Security, Immigration & Customs Enforcement and the Department of Defense.



### *Our services include:*

- **Uniformed armed and unarmed officers**
- **Patrol Services**
- **Critical infrastructure protection**
- **Disaster response**
- **Emergency management & response**



#### **GSA Schedule 84:**

Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster response

**Contract No.:** GS-07F-0131W

**Period of Performance:** December 4, 2009 - December 3, 2014

## Nationwide Service/Office Locations



### Corporate/Eastern Region Office

112 South Main St., Suite 105  
Bel Air, MD 21014  
Phone: (410) 638-8788  
Fax: (410) 638-2310

### Midwest Region Office

Chicago, IL 60625  
Phone: (773) 447-3086  
Fax: (410) 638-2310

### Southwest Region Office

2008 E. Randol Mill Rd., Suite 107  
Arlington, TX 76011  
Phone: (817) 275-1927  
Fax: (817) 796-5837

### Western Region Office

3233 Grand Ave., Suite N271  
Chino Hills, CA 91709  
Phone: (909) 902-9486  
Fax: (909) 590-0462

## **Executive Management Team**

### **Stephanie Point**

#### **President & Chief Executive Officer**

Stephanie Point is the founder, President & Chief Executive Officer of Point 2 Point Global Security, Inc. and Chairman of the Board of Directors. She started Point 2 Point after 25 years of combined law enforcement and executive security management experience.

She served as a Police Officer and Detective for LAPD and the Bell Gardens Police Department in Los Angeles California for over 10 years. During her time as a detective, Ms. Point worked in several specialized investigative units such as forgery, fraud, robbery and homicide. After honorably retiring from a service related injury, Ms. Point went on to develop and operate several global security companies.

A native of Dallas, TX Ms. Point attended the University of Wisconsin – Stout and University of Minnesota where she pursued a degree in Pre-Law and Psychology. Ms. Point is a co-founder and member of P2P Holdings, LLC which has businesses and investments in the energy/renewable energy industries; and is a Partner in Serve International, LLC.

### **Michael West**

#### **Chief Operating Officer**

Michael West is Chief Operating Officer of Bel-Air-based Point 2 Point Global Security, Inc. and Vice Chairman of its Board of Directors. He assumed his current position in September 2008 after a fifteen (15) year career at Hunt Valley, MD-based Dunbar Armored, Inc.

At Dunbar Armored Inc., Mr. West led its Global Logistics division as the Vice President & General Manager, while serving on Dunbar's Executive Committee. At Dunbar Global Logistics, he was responsible for planning corporate strategy, business development and implementing operations in the United States, Canada, Central America, South America, Europe and Asia. In addition, Mr. West led all sales and operations activities, including the management of the company's key accounts.

Mr. West oversees the execution of Point 2 Point's aggressive growth plan in the commercial and government sectors, including its GSA Schedule, operations expansion, teaming agreements and holds a Top Secret (TS) Security Clearance. Mr. West is a co-founder and member of P2P Holdings, LLC.

A native of Annapolis, MD, Mr. West graduated from Towson State University with a B.S. in Business Management; minor in Finance.

## Employees

Our selection process guarantees that only the most qualified and carefully screened security personnel wear the Point 2 Point uniform. We pay above market rates for our employees to ensure that we get the best. Through our comprehensive evaluation process, we ensure that we assign the right person to each unique environment and prepare our staff to become a seamless part of your team.

The men and women of Point 2 Point safeguard billions of dollars of client property and protect the safety of hundreds of thousands of people. Our employees use sophisticated security systems and bear complex responsibilities.

We strive to develop and manage a workforce that is committed—and reliable, so the Point 2 Point individual you trust is likely to remain a part of your team.

### **27101 Guard I (Unarmed)**

**Description:** Carries out instructions primarily oriented toward insuring that emergencies and security violations are readily discovered and reported to appropriate authority. Intervenes directly only in situations which require minimal action to safeguard property or persons. Duties require minimal training.

**Qualification:** The Guard I is certified to provide security services in the state where security operations are being conducted. Must be mature and of sound judgment, and possess good interpersonal skills.

**Training:** The Guard I is in compliance with the Department of Criminal Justice System private security certification course for the state where security operations are being conducted.

### **27102 Guard II (Armed)**

**Description:** Enforces regulations designed to prevent breaches of security. Exercises judgment and use discretion in dealing with whether first response should be to intervene directly (asking for assistance when deemed necessary and time allows), to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority. Duties require specialized training in methods and techniques of protecting security areas. Commonly, the guard is required to demonstrate continuing physical fitness and proficiency with firearms or other special weapons.

**Qualification:** The Guard II has at least one (1) year prior experience as a licensed security guard. Must be mature and of sound judgment, and possess good interpersonal skills.

**Training:** The Guard II is in compliance with the Department of Criminal Justice System private security certification course for the state where security operations are being conducted.

## **SUPERVISOR (unarmed)**

**Description:** The Supervisor is responsible for supervising security officers directly and ensuring that all security posts are properly staffed as specified per the contract. In addition to the supervision of security personnel this position requires preparation of work schedules, communication with client liaisons and inspection of officers to ensure effective security coverage, overseeing the investigation of incidents, preparation of incident reports, maintaining control of government furnished equipment, addressing and resolving employee issues, implementing post and general orders, and communicating effectively with the public.

**Qualification:** The Supervisor has at least two (2) years prior experience as a licensed security guard and has passed an oral interview to prove capabilities to upper level management. Must be mature and of sound judgment, and possess good interpersonal skills.

**Training:** The Supervisor is in compliance with the Department of Criminal Justice System private security certification course for the state where security operations are being conducted. Point 2 Point provides additional training, including the policies and procedures of the organization.

## **SUPERVISOR (armed)**

**Description:** The Supervisor is responsible for supervising security officers directly and ensuring that all security posts are properly staffed as specified per the contract. In addition to the supervision of security personnel this position requires preparation of work schedules, communication with client liaisons and inspection of officers to ensure effective security coverage, overseeing the investigation of incidents, preparation of incident reports, maintaining control of government furnished equipment, addressing and resolving employee issues, implementing post and general orders, and communicating effectively with the public.

**Qualification:** The Supervisor has at least two (2) years prior experience as a licensed security guard and has passed an oral interview to prove capabilities to upper level management. Must be mature and of sound judgment, and possess good interpersonal skills.

**Training:** The Supervisor is in compliance with the Department of Criminal Justice System private security certification course for the state where security operations are being conducted. Point 2 Point provides additional training, including the policies and procedures of the organization.

## **27040 Detention Officer (Corrections Officer)**

**Description:** Performs various duties related to detention, safeguarding, security and escort of violators of immigration laws. Exercises surveillance over detainees, and maintains order and discipline. Attends to sheltering, feeding, and physical well-being of detainees; and counseling of alien detainees on personal matters. Guards detainees at deportation or exclusion hearings. Recognizes potentially hazardous health, safety, security, or discipline problems. Supervises voluntary work details, and encourages participation in organized recreational activities.

**Qualification:** The Corrections Level Officer has at least one (1) years prior experience as a Corrections Officer and has passed all required tests from a Federal, State or Local program.

**Training:** The Corrections Officer is in compliance with the Department of Criminal Justice System and state requirements. Point 2 Point provides post orders, company policy and procedures.

## **27130 Police Officer I**

**Description:** Enforces laws established for the protection of persons and property, by detaining, arresting, interrogating, and incarcerating suspected violators, and appearing as a witness at trials. Work is performed in uniform or civilian clothes and officers are typically armed.

Excluded are:

- a. Supervisory positions;
- b. Criminal investigators;
- c. Police detectives and specialists performing duties above those described for Police Officer II;
- d. Positions requiring the operation of aircraft; and
- e. Police academy cadets and positions receiving on-the-job training and experience in basic police activities.

**Qualification:** The Police Officer I will have one to three (1-3) years of law enforcement experience, or military / civil law enforcement experience and training.

**Training:** The Police Officer I is in compliance with the Department of Criminal Justice System private security certification course for the state where security operations are being conducted, and have graduated from a civil or military law enforcement academy. Point 2 Point provides all post orders, policy and procedure training.

## 27132 Police Officer II

**Description:** In addition to the basic police duties described at level I, receives additional compensation to specialize in one or more activities, such as: canine patrol; special reaction teams; juvenile cases; hostage negotiations; and participating in investigations or other enforcement activities requiring specialized training and skills.

**Qualification:** The Police Officer II will have a minimum of two (2) years of law enforcement experience, or military / civil law enforcement with minimum of (1) year of operational experience.

**Training:** The Police Officer II is in compliance with the Department of Criminal Justice System private security certification course for the state where security operations are being conducted, and have graduated from a civil or military law enforcement academy. Point 2 Point provides all post orders, policy and procedure training.

## ASSISTANT PROJECT MANAGER

**Description:** The Assistant Project Manager coordinates administrative and operational functions, ensures that all contract deliverables are being accomplished to include requirements for inspection, training activities and preparing reports. Additionally, the Assistant Project Manager I will be responsible for work force utilization and staffing. Duties include preparation of work schedules; conducting post inspections; preparation of operations reports; resolving employee issues, documenting employee performance, recommending performance based promotions and recommending appropriate discipline.

**Qualification:** The Assistant Project Manager will have (2-3) years of proven management experience.

**Training:** The Assistant Project Manager is in compliance with all company policies, procedures and systems.

## PROJECT MANAGER

**Description:** The Project Manager is responsible for supervising, administering and managing the entire security project. He/she will conduct staff meetings, evaluate subordinates and approve operations reports. The PM II must display excellent interpersonal, communication and organizational skills. He/she will develop work schedules, address and resolve employee issues, interface with client and address/resolve client's concerns, ensure contract compliance and customer satisfaction, provide on-the job training; prepare operations and management reports; monitor and control project expenditures; and develop and implement post orders. He/ she will have the ability to develop and apply problem solving solutions to ensure contract compliance.

**Qualification:** The Project Manager will have (3-5) years of proven management experience.

**Training:** The Project Manager is in compliance with all company policies, procedures and systems.

## Doing Business with Companies Leading Their Industries





Retired & Off Duty Police Officers  
Armed & Unarmed – Uniformed Security  
Special Event Security  
Strike Security  
Employee Termination Security  
Asset Protection  
Executive Protection  
Threat Assessment

**Discernible Differences**

Personal Attention – Single Point of Contact  
Convenience – Nationwide 24/7 Service  
Highly Trained Teams – Best People, P2P Academy  
Management – Industry Experts  
Strong Financial Management – Growth Company

**For more information contact:**

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**3313 Paper Mill Rd., Suite 204**

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**United States of America**

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